

## On the Roof with TRI Training - March 2018



**TILE ROOFING  
INSTITUTE**



*Contractors sharing knowledge, supported by industry.*

### Spring is Here!

It's hard to believe that March is almost over - especially since we normally send our newsletter out mid-month, every other month. We're a little late this month due to all of the training activity. Our typical year includes 10-15 classes with about 300 total registrations. Since our last newsletter in January, we have held 7 classroom events with 240+ registered attendees, and the demand continues. See below for an updated schedule, including free hands-on training demonstrations.

It's great to see so many people investing in training. We know how busy you are!

*Lisa Jensen*

TRI Training Director

## ***Building & Roofing Boom Firing on All Cylinders***

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A growing economy, increased demand for housing, low interest rates and a hurricane season that devastated areas of Florida and Texas. All are making 2018 one of the busiest ever for tile roofing contractors and installers.

Hurricane Irma struck South Florida with Marco Island seemingly the primary target. Hurricane Harvey hit Houston bringing rain, flooding and \$125 Billion in damage across Texas. Rockport, TX, just North of Corpus Christi took Harvey's winds head on and looked like Rocky at the end of the fight. Beaten and bruised, but not done.

Both areas are high wind areas that experience hurricane force winds. The building codes and roofing requirements are different because of that. If you are going to work there you need to know those requirements or meet someone who does. In the next two months we have classroom and Hands On training in both areas. Our manufacturer and associate members have been working hard supporting the rebuilding effort. This will be a great time to learn, and to connect with manufacturer and associate members of TRI that have the knowledge and expertise related to high wind zones.

The Hands On demonstrations in Marco Island and Rockport will be free. We will have bilingual trainers and support from tile manufacturers, adhesive foam producers and contractors. The specific location in Rockport will be determined soon. We're working with the Aransas County Long Term Recovery Team to find a suitable location in the heart of Rockport for that day.

Check out the upcoming training dates below and at [www.tilerroofing.org](http://www.tilerroofing.org). The classes will fill, so register early if you want to secure a seat. Please RSVP by email for the Hands On Demonstrations so we can prepare for you, and have enough food!

We look forward to seeing you at a training soon.



## *Classes & Events*

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See the complete schedule and [check for updates on the TRI website](#).

- [Phoenix, AZ - April 9, 2019 - Manual Certification - 2nd Class Added!](#)
- SOLD OUT! Phoenix, AZ - April 10, 2018 - Manual Certification
- [San Diego, CA - April 13, 2018 - Manual Certification](#)
- [Naples, FL - May 1, 2018 - Florida High Wind Manual Certification](#)
- [Marco Island, FL - May 2, 2018 - Free Hands-on Training & Demo + Re-certification](#)
- [Houston, TX - June 12, 2018 - Manual Certification](#)
- [Corpus Christi, TX - June 14, 2018 - Manual Certification](#)
- Rockport, TX (location TBD) - June 15, 2018 - Free Hands-on Training & Demo

## *A Question about TRI Certification and Membership*

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**Question:** "I joined TRI, will I be listed in the Contractor Search?"

**Answer:** Below is a description of the two listings that we offer on our website, with an explanation of how they are separate but related.

### **TRI Contractor Search**

The TRI "Find a Contractor" page allows website visitors to search for a TRI Certified contractor, mfr/supplier, inspector or consultant in their area. TRI offers 2 certification classes: Installation Manual Certification (offered in all states except Florida), and the Florida High Wind Manual Certification (offered only in Florida).

Each class is an all-day classroom training, that concludes with a 50 question multiple choice test. Attendees that pass the test earn TRI Certification. Companies are listed in the Contractor Search after at least one employee has earned TRI Certification. The listing includes company contact information (name, address, phone) and the names of the employees that are certified. TRI Certification is valid for 2 years and can be renewed on-line or in person. More information about certification renewal is below. A company will be removed from the contractor search if all employee certifications have expired.

## TRI Member Listing

The TRI offers associate memberships opportunities for contractors, distributors, suppliers, consultants and other professionals involved in the tile roofing industry. Benefits of membership include:

- Discounted certification class fees (\$199 per person for members vs. \$299 for non-members)
- Priority in the contractor search - member companies are listed before non-member companies in a given search area
- Listing in our member directory with a link back to your company's website
- If your company has certified employees, a link to your website is added to the contact information in the contractor search. This will help your search engine ranking when someone searches for tile roofing expertise in your area.

More information about TRI Membership is available on our [Membership page](#).

### ***Certification Renewal Reminder!***

Companies with TRI Certified employees are listed on the TRI Website [Find a Contractor](#) page, as long as the certification is current. TRI Certification is good for 2 years. If your certification has recently expired or is about to expire (and we have your current email address) you will receive a renewal reminder email next week. **All companies with expired certifications will be removed from the listing by April 30th.** You can re-instate your listing at any time by following the instructions on the [TRI website](#). The cost to renew is \$99 every 2 years. Contact [ljensen@tileroofing.org](mailto:ljensen@tileroofing.org) if you have any questions.



Note: Florida High Wind certifications must be done at an in person seminar to earn 2.0 CE credits. We are working on an on-line option for Florida renewals.

*"Hard work spotlights the character of people:  
Some turn up their sleeves, some turn up their noses,  
and some don't turn up at all."*

- Sam Ewing

