

"On The Roof"

with the
Tile Roofing Institute Training Program



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*"Roofers installing tile
roof systems should be
trained by the TRI. I feel*

"He's got a lot of POTENTIAL"

Hello,

Identifying *potential* is a valuable skill. We focus our energy on tasks with the potential to give us the greatest return. How do you take your company position from having *potential* to being successful?

Successful contractors know the key to realizing their potential lies in training their staff. The contractors, inspectors and consultants in our classrooms are leaders in the tile roofing industry. By sharing their knowledge, they are helping to shape our training program:

- Refined curriculum allows time for local expert presentations in each Installer Certification Class.
- Free 2 hour hands on/demo for installers, field and office staff also allows for expert presentations on regional practices based on climactic conditions.

The TRI Training Program has the potential to support your path to success. We're tailoring what is offered to meet what is wanted and needed in the marketplace. This Summer we will experiment with ideas that have come from our Certified Installers and industry partners. Your input is helpful and we are always interested in ideas that can enhance and improve the training offered.

See the scheduled summer training classes at:

www.tilerootingtraining.org

Best wishes for your success this roofing season!

John Jensen
Chair, TRI Training Committee
206-241-5774

that the certification class that the TRI provides gives a wealth of knowledge to any roofing contractor that installs tile roofs. It's a must!!!!"

~ Paul Ramon, Ramon Roofing and President of the Roofing Contractors association of Texas

TRI Training is on Facebook!



Even if you are not on Facebook, you can still view our Facebook page to see news, events and information you can use in your business.

You can also find us on LinkedIn...



and Twitter!



"TRI's Installer Certification allows us to provide much needed tile skills training. While many participants are experienced installers, they all learn something new which will keep them in compliance with the building code or learn the rationale for what they have been doing all along."

~ Duane Yourko, Executive Director of the Arizona Roofing Contractors Association

Hands On Training Benefits

"Tell me, I'll forget. Show me, I'll remember. Involve me, I'll understand"

Our two hour Hands On Training/Demo covers the installation basics: underlayment, flashing and layout.

On site at Roof Check, Inc. in Denver, over 20 members of the Roof Check team attended a hands on training. While installers made quick work of the various mock up tasks, company leadership, office staff, estimators, superintendents and several manufacturer reps were able to observe and ask questions.



For those not on the roof everyday (or ever) this is an opportunity to see various eave options, valley details and layout at waist level. An office worker answering the phone may have heard terminology a thousand times, but seeing it once they say "Oh, now I understand how that works". An estimator may know that one batten product costs less than another, but learns that it requires more labor on the roof when installers demonstrate their skills.

There are multiple upcoming free hands on opportunities in Sacramento, Dallas, Houston and San Antonio.

See the schedule at: www.tilerootingtraining.org

Experts Share Their Knowledge

The goal of the Installer Certification class is to understand the manual and find information necessary to meet minimum standards as you complete your work. You will be able to market this knowledge using the Certified Installer logo on your website, business card and in marketing materials.

We also bring industry leading contractors, inspectors and consultants to the classroom. Their knowledge and the connections made are invaluable. A special shout out and thanks to these folks!



Share & Submit

Please share this newsletter with others you think should be "On The Roof" with the rest of us.

And if you have a beautiful job, interesting experience, technical insight or application technique you think others would enjoy or benefit from [let me know](#). We would like to feature your job, event or idea in a future newsletter.



Forward this email to a Friend

"The TRI training was in fact great and very detailed on the proper installation practices and industry standards. We enjoyed the dialogue between the roof consultants and the other roofing contractors that attended. The training exceeded our expectations and has provided TEAM Beldon a tool to deliver the highest quality in tile roofing." ~ TEAM Beldon COO Danny Mendez



Don Fry, Fry Roofing spoke to our San Antonio class about the value of being involved in the industry.



Danny Baca, Chavez Roofing shares local practices during the Albuquerque Hands On training.



Gary Manlove spoke to our Denver class about Snow and Cold installations and Solar Mounting Techniques



Jerry Vandewater talked about Specialty Applications in Santa Ana.



Bruce LaBelle, Royal Home Inspectors, talked about the role of Home Inspectors in Phoenix



John Renowden, Boral Roofing Products, presented Energy Saving Tile roofing Systems in San Diego



Greg Peterson, Eagle Roofing Products presented Energy Saving Tile roofing Systems in San Diego



Martin Leska, Leska Restorations spoke in Austin about the next level in training - becoming an expert

"My team and I at Total Residential Roofing really enjoyed and appreciated the installation certification class in Dallas on 4/13. The casual atmosphere, as well as the knowledge and patience of the instructors made the class easy to understand, enabling my team to pass the certification test with assurance. This class provided a great opportunity for our team to stay up to date and educated in tile roof installation so we can continue to provide the best service possible for our tile roof customers."

*Tammy Lockhart,
Operations Manager,
Total Roofing*



Jay Cruz, Boral Roofing Products gave a presentation to inspectors in Ontario, CA, covering the technical features of tile.

Roger Urbach, Urbach Roofing spoke to our San Diego class about the importance of training.

Just for fun...

A Consultant, a Contractor and a Camel walk into the desert...

Roof Consultant Jerry Conrad of Western States Roofing Consulting is a Certified Installer and has given presentations at our classes.

In addition to sharing his knowledge in contract defect litigation, Jerry invited attendees and their families to visit his ranch in North Phoenix. Jerry, a former rodeo clown, has a variety of animals including two camels, one named Elvis.



[A day at Jerry's ranch](#) provided some family fun for local contractors, inspectors and their families.

Thank you for your hospitality Jerry!

Upcoming Classes

See the current schedule at www.tilerootingtraining.org

[Follow Tile Roofing Training on FACEBOOK](#) for the latest news on events.