

On the Roof with TRI - September 2013



Contractors sharing knowledge, supported by industry.

We continue to include experienced contractors and industry experts in each training. During the Texas trip Larry Cremean (Texas Tile Roofing), Bryan Hash (RB Hash), Danny Mendez (Beldon Roofing), Dave Custable (Tri-VAN Roofing, and President of NTRCA), Paul Ramon (Ramon Roofing and President of RCAT), Mark Messner (Legacy Consulting), Karl Schaak (Price Consulting) and Brett Agne (3M) presented or helped to make the trainings possible.

Check out the upcoming Fall Schedule here

www.tilerootingtraining.org. If you have suggestions or a request for training in your area, contact John Jensen at John@TileRoofingTraining.org or 206-241-5774.

Who are these "Certified Installers"?



No one becomes a technical tile expert in one classroom day, or learns all the trade secrets with two hours on a mock-up. But contractors that want to share with and learn from others are undoubtedly at the top of their field. We're

honored to have them in our classrooms and "On the Roof" of our mock-ups.

With the addition of Hands On Demonstration events the TRI Training Program held 9 events (3 Installer Certification, 6 Hands On/Demo) with close to 150 attendees in July. Running through the underlayment, flashing and layout basics allows experienced installers to show their skills while others watch, question, and discuss options and installation alternatives. Thank you to host distributors at RSG, Southern Shingles and ABC Supply, along with contractors RB Hash in Houston and Beldon Roofing In San Antonio.

"The more challenging the project, the more I want it."



Bryan Hash (RB Hash) has taken on some challenging projects including installing MCA Superior Clay Tile on a high rise in downtown Houston. He says "The more challenging the project, the more I want to do it." Like the two contractors featured below, this attitude is common in attendees to our classes. It feeds a drive to do what others can't, and is also smart business. It's tough to differentiate yourself and your price on a 25 square comp roof that anyone with a hammer can install. Seeking out challenges that demand more capability and skill, and then refining the process to do it efficiently will deliver more satisfaction and profit.

***Lift and Relay of Gracemont Mansion
(The Bush School)***



Russ Vieselmeyer www.lrs-construction.com is a roofing contractor based in Tacoma, Washington. LRS serves the Greater Puget Sound area but has traveled to neighboring states for special projects. Russ is a Certified Installer with the Tile Roofing Institute, recently renewing by attending the class in Louisville, CO. Gracemont Mansion is a historic building on the The Bush School campus in Seattle, Washington.

Here's a Q and A with Russ about the work on this historic building.

1. Why do you work with tile?

I choose to work with tile & metal over other materials for several reasons. I like the fact that tile is easily recycled and restored. When working with tile and metal you can show true craftsmanship. When working with clay tile you have the opportunity to restore history and add your own touch of craftsmanship that will last for 75 to 100 years.

Restoration/renovation work usually takes a craftsman to pull it off. True craftsmen are a dying breed. A customer looking for quality and craftsmanship will usually pay more so there is more profit in the jobs.

2. Did you ever determine the actual original installation date? I do not know the exact installation date but assume the roof was installed in 1917. Every Ludowici-Celadon clay tile had the day it was made on it from 10-23-1914 to 09-21-1915. Each tile was also stamped Chicago and under that

Imperial Tile. Gracemont Mansion broke ground in 1916 and was complete in 1918. In 1944 The Helen Bush School purchased Gracemont.



3. How much of the tile were you able to salvage?

I was able to salvage roughly 85% of the clay tile, although roughly 10% of the roof had been repaired over the last 98 years with a replacement tile made by Ludowici. The original size of the flat-interlocking clay tile was 7-3/4 wide by 10-3/4 long. The clay tile used for the repairs was 8in. wide by 11in. long.

[Continue reading and see more pictures...](#)

Want to see some great tile roofs in Reno?



Follow this truck.

Bill Burke is President of [Burke Roofing, Inc.](#) in Reno, Nevada. Saying Bill is just an enthusiastic person is like saying the Golden Gate is just a bridge. It's true, but until you see it for yourself you just can't imagine. He's full of energy and pride in the work his team puts out.

When he says "this is not just a job. We are professionals" he's not just speaking for himself. That could be the company credo. With over 40 employees, Bill has built a machine with a soul. His staff is experienced, loyal and they have not only adjusted to Bill's intensity level, but they appreciate and

thrive on it.

[Continue reading and see more pictures...](#)

Check out the upcoming Fall Schedule here

www.tilerootingtraining.org.

If you have suggestions or a request for training in your area, contact John Jensen at

John@TileRoofingTraining.org or 206-241-5774.



Copyright © 2013. All Rights Reserved.